Associated Builders and Contractors is a right-wing anti-union, anti-regulation trade group. I'm reading their issues page on their site—they really must miss Bush.

From: Jane Cirrincione  
Sent: Wednesday, October 21, 2009 9:14 AM  
To: Jim Pope; Ken Speer; Alex Leupp; Gregg Cook; Marty Kanner  
Subject: Fw: Editorial today in Sentinel

Pls read-J

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Sent from my BlackBerry Wireless Handheld

From: Sondra Huff  
To: Jane Cirrincione  
Subject: Editorial today in Sentinel  
In case you haven't seen this - Sondra

Stop extortion by special interests

Updated: Wednesday, October 21, 2009 6:22 AM PDT  
Comments (3 comment(s))

Citizens — you have probably never heard of the Northern California Power Agency, but you're about to pay extra money to them.

This coalition of local government agencies provides you with your electricity. The people who run the agency, including your local representative, Mayor Larry Hansen, are being extorted by special interests to eliminate potential quality contractors because their workers have chosen not to be unionized.

The NCPA wants to build an official power plant in Lodi, the Lodi Energy Center, to serve you. If you want the best work at the best price as a ratepayer, please tell Mayor Hansen to resist the extortion from union special interests. Make Mayor Hansen accountable for his vote in Palo Alto on Thursday.

Nicole Goehring  
Government Affairs Director  
Associated Builders and Contractors  
Golden Gate Chapter
Jane – in discussion, I’d urge that Larry simply refer to the PLA as a “project agreement” - no need to give it an official title. Unions have taken to calling these “project stabilization agreements”, but that term implies adverse action and I don’t think that’s productive.

You will find that I’ve tried to make points as generic as possible in the attached draft “Talking Points.” I’d like to provide this document to Maurice Reed and Matt Kelly who I’m sure will get someone to Lodi tonight (probably a local resident).

Points are provided below and in an attachment here. Thanks.

Jay Ziegler
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NCPA LOCAL POWER DEVELOPMENT PARTNERSHIP

- The partnership that NCPA has entered into is consistent with how energy projects of this kind are built throughout California.

- The plant is employs leading technology and it will require an experienced and trained workforce to build it. The new “fast start” Lodi 280 megawatt power plant is going to be the first of its kind in the country. As a result of its reduced emissions during start-up and shut-down periods, the plant will deliver the cleanest-burning, lowest emission natural gas power anywhere in the State.

- The plant is replacing the energy from other sources that have higher green house gas profiles. This plant represents a 20% to 60% reduction in GHG emissions.

- It is the right energy solution to complement wind, solar and other renewable power and provide greater power reliability to our customers.

- The construction of the new Lodi power plant will involve complex construction techniques - and a significant labor force - employing 150 to 200 workers at a time over a two-year construction period in 2010 and 2011.

- The project agreement here will deliver significant and immediate local economic benefits. The agreement specifically prioritizes the hiring of local residents within a 50-mile radius. Through this
agreement, we will promote the hiring and training of qualified local workers and keep proceeds from the construction in our community.

- This is a hugely important project for Lodi. The overall budget for delivering this project is $432 million. Labor costs are a fraction of the project cost at less than $60 million.

- At a time when the regional economy is suffering badly - unemployment in San Joaquin County now approaches 17% (compared to about 12% statewide) - this project is particularly important to Lodi. This agreement focuses on on-time delivery of the project with a trained and adequate labor force for the duration of project-related construction.

**Question:** What would happen if this agreement was changed or set aside today?

**Answer:** If this agreement was abandoned today, it would result in a significant delay in the construction of the project and add additional costs in the millions of dollars.

**Question:** What is the $150,000 fee paid to “special interests” about?

**Answer:** It is a one-time payment to the Trust that coordinates activities of multiple unions that are covered under terms of this agreement. The fee does not affect overall wages paid on the project. Because this is a public construction project, the project is subject to “prevailing wage” construction laws and regulations. In short, labor costs are the same with or without this agreement. To put the fee in context, our anticipated overall construction costs on this project alone are estimated at $60 million.
TestUser

From: Jim Pope
Sent: Wednesday, October 21, 2009 11:29 AM
To: Jane Cirrincione
Subject: Re: Editorial today in Sentinel

Good work.
Jp

Sent from my BlackBerry Wireless Handheld

From: Jane Cirrincione
To: Jim Pope
Subject: FW: Editorial today in Sentinel

Talking points are almost completed. As well, we were able to get some people to go to council tonight to thank the Mayor for the agreement. See below.

Jane Dunn Cirrincione
Assistant General Manager
Northern California Power Agency
1 Commerce Drive
Roseville, California 95747
Phone: 
Email: Jane@ncpa.com

From: Scott Blek [mailto:SBlek@gb-ilp.com]
Sent: Wednesday, October 21, 2009 11:23 AM
To: Jane Cirrincione
Cc: Ed Warner; Ken Speer
Subject: RE: Editorial today in Sentinel

Jane:

I just heard back from Marc Joseph. He’s been told that 3 or 4 people will show up to tonight’s Lodi meeting to express support for the project and its local benefits—and to thank the Mayor for his efforts.

Scott

From: Jane Cirrincione [mailto:Jane.Cirrincione@ncpa.com]
Sent: Wednesday, October 21, 2009 10:50 AM
To: Scott Blek
Subject: FW: Editorial today in Sentinel
Importance: High

Scott

Here is what we are responding to from today’s Lodi News Sentinel. Also attached is the contractor letter I mentioned. Thanks again.

Stop extortion by special interests
Attached are the talking points for Larry from Jay, with input from Ed, Brent, and myself.

Alex M. Leupp  
State Government Relations

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A Public Agency  
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www.ncpa.com
From: Larry Hansen  
Sent: Friday, November 13, 2009 2:56 PM  
To: Denise Dow  
Subject: FW: Talking Points for LEC Project Labor Agreement for Tonight’s Council Meeting  
Attachments: NCPA LEC Talking Points for Lodi Commission.doc  
Importance: High

From: Jane Cirrincione [mailto:Jane.Cirrincione@ncpa.com]  
Sent: Wednesday, October 21, 2009 12:55 PM  
To: Larry Hansen - Ext; Larry Hansen; Blair King; Ken Weisel (Lodi EUD)  
Cc: Jim Pope; Ken Speer; Ed Warner  
Subject: Talking Points for LEC Project Labor Agreement for Tonight's Council Meeting  
Importance: High

Good afternoon [in light of the letter to the editor that appeared in today’s Lodi News Sentinel] and because we anticipate that a representative of the Associated Builders and Contractors will be attending tonight’s City Council meeting to further raise these points, we have prepared the attached talking points for Mayor Hansen and the staff to use if needed. We have also contacted the people we worked with to develop the labor agreement and they will have representatives there tonight to thank Larry for a very sound agreement that puts a very strong emphasis on local employment due to some unique provisions we negotiated that prioritize local labor within a 10-mile radius of the plant.

Please call me if we can provide any other assistance or answer any questions. Thanks so much, Jane.

Jane Dunn Cirrincione  
Assistant General Manager  
for Legislative and Regulatory Affairs  
Northern California Power Agency  
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Email: Jane@ncpa.com

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NCPA has been contacting Legislative offices with a direct interest the project, specifically the offices of Senator Cogdill (R), and Assemblymember Huber (D). We have also had discussions with staff consultants from the Assembly and Senate Energy committees.

As you may know the ABC-authored blog post on the Conservative Flash Report website was distributed in the Capitol today. It has raised some questions, particularly from Assemblymember Huber’s staff.

We would really like CURE to collaborate with us in weighing in with the interested parties. Specifically, Tim Riordan in Asm. Huber’s office, Gina Adams in the Asm. U&C Committee, and Kellie Smith in Sen. EU&C. It’s probably best that CURE not contact the office of Senator Cogdill.